

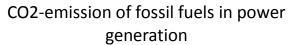
# Gas Infrastructure Projects in an Post-South Stream Environment – is Investing still attractive?

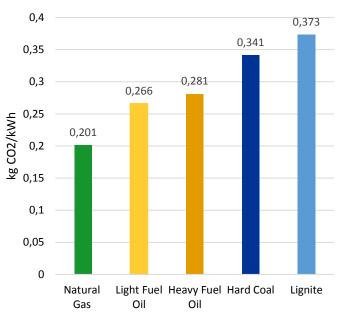
Strasbourg, 9th June 2015



## **Advantages of Natural Gas**

- Environmental friendly:
  - Lowest CO2-emission of all fossil fuels
  - Replacing lignite fired power plants by natural gas fired power plants is the most costeffective way to meet CO2-emissiontargets
- Security of supply:
  - Nearly 80% of global reserves are located within a radius of 4000 km around Europe
  - Resources available for more than 200 years
  - Established and reliable standards for production, transportation and utilization

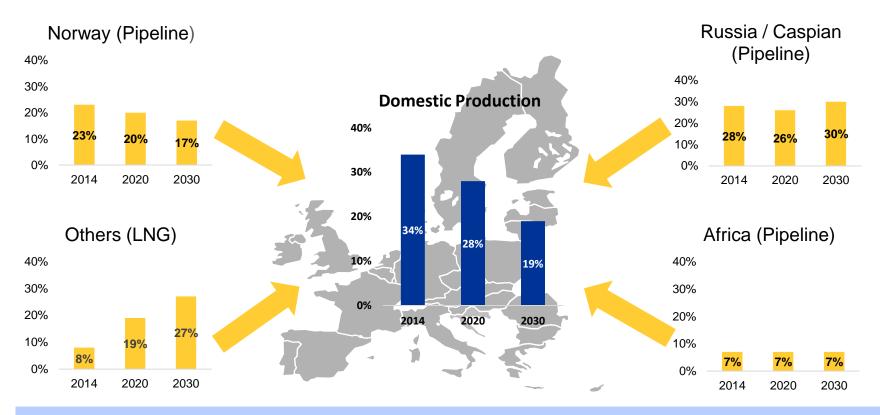




Natural gas should remain an essential pillar of European energy mix



### **Development of European Gas Imports**

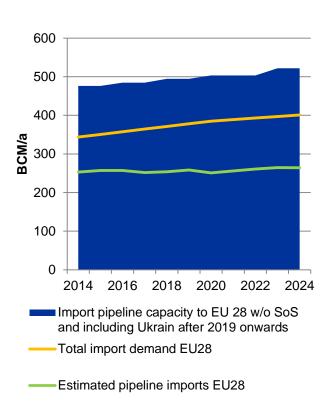


- Growing import demand will be met by additional LNG imports and slightly growing Russian supply
- Domestic and Norwegian supply will still play an essential role in 2030

## **Pipeline Infrastructure**



# Import pipelines EU 28 vs. import demand EU 28





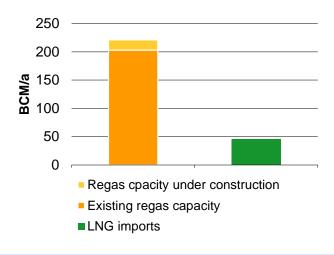
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Source: Wood Mackenzie, IHS, Wintershall

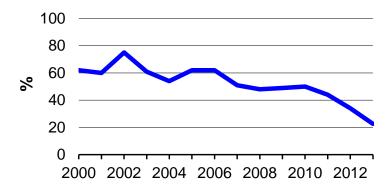
# LNG Infrastructure



**EU 28 LNG imports and regasification capacity 2013** 



# Utilization of European regasification capacity (LNG)



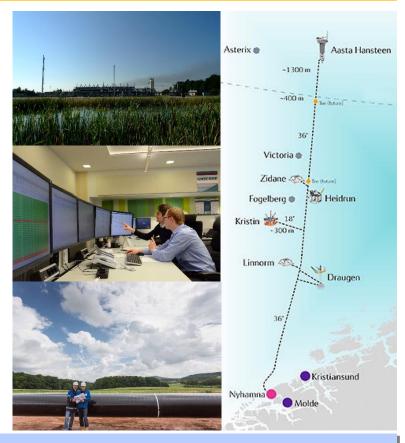
- Import pipelines and LNG-infrastructure are capable of meeting the capacity demand for rising import needs within EU 28
- Nevertheless bottlenecks between member states and desirable diversification of sources and routes can make new investments necessary

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#### **Contribution of Wintershall**



- Import infrastructure
  - Nord Stream (15.5% share)
  - Polarled (13.3% share)
- Transmission infrastructure
  - GASCADE (50.02% share)
  - NEL (25.5% share)
  - OPAL (40% share)
- Storage infrastructure
  - Rehden (50.02% share)
  - Jemgum (42.88% share)
  - Haidach (16.67% share)



Wintershall's engagement in European natural gas infrastructure highly contributes to security of supply



#### Investments into new Infrastructure

- Import infrastructure outside EU28 (not regulated):
  - Investment decisions depending on planning security, political support and sufficient rate of return offered by the market
  - Investments mainly initiated and carried out by natural gas producers
- Transmission infrastructure within EU28 (regulated)
  - Investment decisions depending on reliable and transparent regulation framework, sufficient rate of return granted by the regulation
  - Before unbundling of trading and transportation, investments were initiated and carried out by integrated gas traders; today investments are mainly initiated by regulation and carried out by financial investors

 Further investments by Wintershall in Europe, in particular into transmission infrastructure, is unlikely due to unpredictable rate of return