

Electricity Market Design Reform: consumers & producers perspectives

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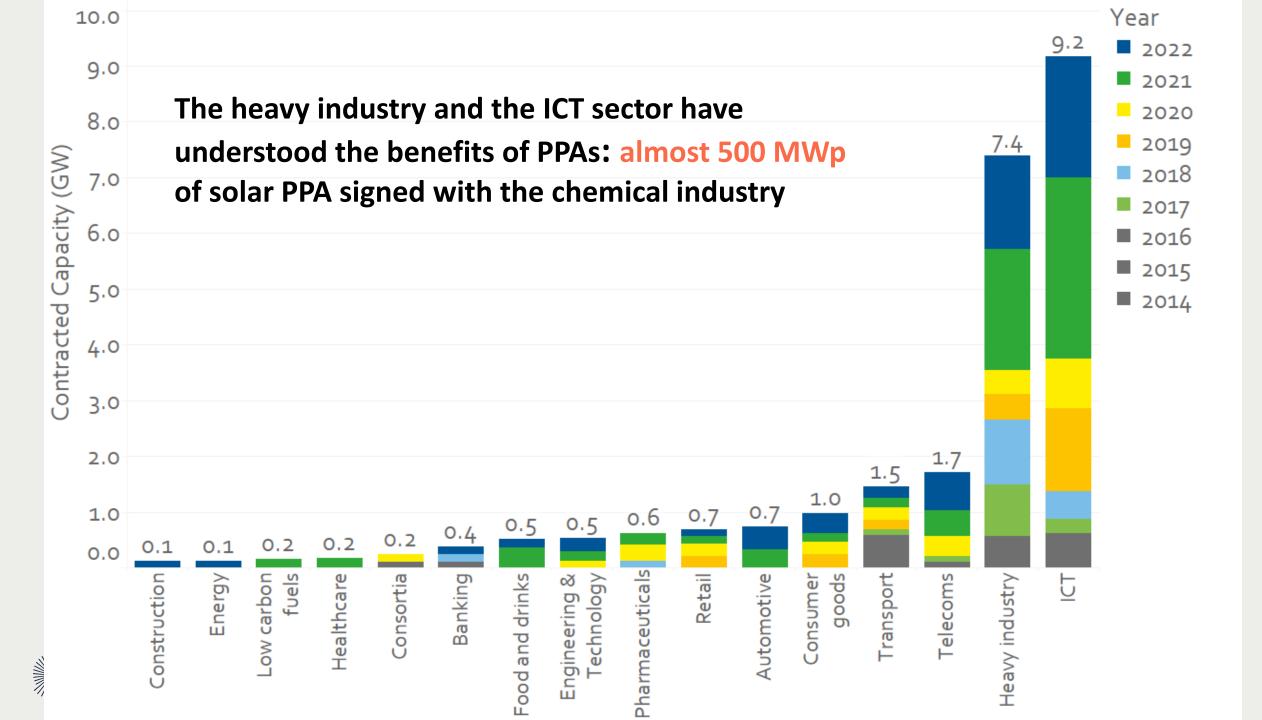




We need pragmatism & not dogmatism: all routes to market needed to double the solar capacity in 3 years

PPAs help:

channel **private capital** to renewable projects allow renewable deployment **at the pace of business** bring renewables **closer to consumer needs**



But corporate sourcing also happens on rooftops: energy sharing opens an opportunity for industrial clusters



27% reduction on AstraZeneca + Hospital bills







We need the right regulatory framework to make the market thrive

Preserve a business environment

VOLUNTARY standard contracts or trading platforms
 PROPORTIONATE reporting obligations through EMIR / REMIT

Don't do PPAs for the business \rightarrow help the business know about PPAs

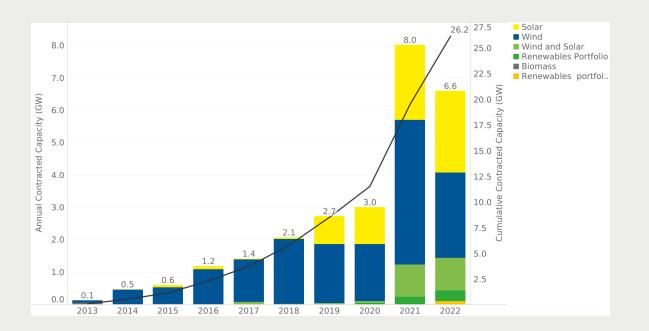
de-risk offtakers guarantees through the EIB and national banks
education actions & guidance

Open <u>opportunities</u>

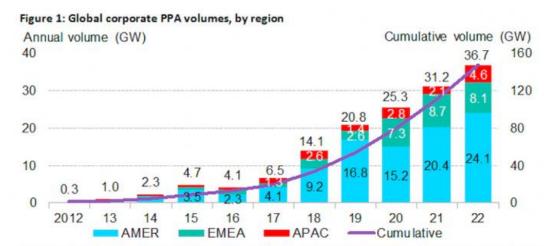
 opening renewable electricity under CfDs to PPAs
 energy sharing for large entreprises with a high size limit (5 – 10 MW)

This is only worth if we get the market cap right

In Europe: -21% of PPA market 2022 compared to 2021



Meanwhile in the US: +18% of PPAs compared to 2021



Source: BloombergNEF. Note: Onsite PPA's excluded. APAC volume is an estimate. Pre-reform PPA's in Mexico and sleeved PPA's in Australia are excluded. Capacity is in GW DC.





Thank you for your attention

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